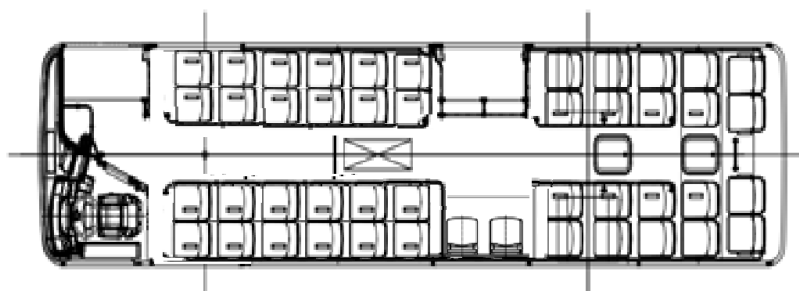


# 报价单

## Quotation

### Citybus -NJL6128EV-High-floor



| NJL6128EV 高地板系列<br>NJL6126EV High-floor Series          |                                |   |  |                                 |
|---|--------------------------------|---|--|---------------------------------|
| 外形尺寸 (mm)<br>Dimensions (mm)                            | 11990×2550×3300                | 制动距离 (m)<br>(V=30Km/h 满载)<br>Braking distance (m)<br>(V=30Km/h full load) | ≤10  |                                 |
| 车厢内高 (mm)<br>Internal height (mm)                       | ≥2100                          | 最大爬坡度 (%)<br>Maximum gradability (%)                                      | ≥20  |                                 |
| 轴距 (mm)<br>Wheelbase (mm)                               | 6050                           | 最小转弯直径 (m)<br>Minimum turning diameter (m)                                | ≤24  |                                 |
| 前悬/后悬 (mm)<br>Front overhang/rear overhang (mm)         | 2680/3260                      | 整备质量(Kg)<br>Curb mass(Kg)   | 11700-13650 (具体以公告为准)<br>11700-13650 (subject to announcement) |                                 |
| 前轮距/后轮距 (mm)<br>Front wheel track/rear wheel track (mm) | 2050,2097,2119/1840, 1860,1882 | 最大总质量(Kg)<br>G.V.W.(Kg)   | 18000  |                                 |
| 最小离地间隙 (mm)<br>Minimum ground clearance (mm)            | 116                            | 额定乘员(人)<br>Rated passenger capacity (persons)                             | 95/10-49 (具体以公告为准)<br>95/10-47 (subject to announcement)       |                                 |
| 接近角/离去角 (°)<br>Approach angle / departure angle (°)     | 8                              | 标配座位数(个)<br>Standard number of seats (pcs)                                | 44+2+1<br>Can be customized according to customers             |                                 |
| 系统<br>System  | 项目<br>Project                  |   | 标配供应商<br>Suppliers   | 备注<br>Remarks                   |
| 电池 battery  | CATL 422.9KWH                  |   | ●  | 行驶里程 350KM<br>Drive range 350KM |

|                   |  |  |   |                        |  |
|-------------------|--|--|---|------------------------|--|
| 新能源<br>New Energy |  | CATL 326.7KWH  | ○ |                        | 行驶里程 250KM<br>Drive range 250KM                              |
|                   |  | skysouth 423.936KWH  | ○ |                        | 行驶里程 350KM<br>Drive range 350KM                              |
|                   |  | skysouth 326.861KWH  | ○ |                        | 行驶里程 250KM<br>Drive range 250KM                              |
|                   | 整车控制器<br>VCU                           | 南京金龙整车控制器<br>Nanjing Jinlong vehicle control unit                              | ● |                        |  |
|                   | 集成控制器<br>Integrated Control Unit       | 五合一系统<br>Five-in-One System  | ● |                        |  |
|                   | 电机类型（额定功率）<br>Motor type (rated power) | 永磁同步电机<br>Permanent magnet synchronous motor                                   | ● | 朗高 3500<br>LEGO 3500   |  |
|                   | 电机冷却系统<br>Motor cooling system         | 自清洁 ATS 电子冷却系统<br>Self-cleaning ATS electronic cooling system                  | ● |                        | 铝制水箱<br>Aluminum water tank                                  |
|                   |  | 水泵<br>Water pump   | ● |                        |  |
|                   | 打气泵<br>Air compressor                  | 电动打气泵总成<br>Electric air compressor assembly                                    | ● |                        |  |
|                   |  | 无油活塞电动打气泵<br>Oil-free piston electric air compressor                           | ○ |                        |  |
|                   | 转向泵<br>Steering pump                   | 永磁同步双源电动转向泵<br>Permanent magnet synchronous dual source electric steering pump | ● |                        |  |
| 底盘<br>Chassis     | 前桥<br>Front Axle                       | 前桥 7.5T<br>Front Axle 7.5T   | ● | 汉德<br>HD               |  |
|                   |  |  | ○ | 东风、方盛<br>DF, Fangsheng |  |
|                   | 后桥<br>Rear Axle                        | 后桥 13T<br>Rear Axle 13T  | ● | 汉德<br>HD               |  |
|                   |  |  | ○ | 东风、方盛<br>DF, Fangsheng |  |
|                   | 免维护轮端<br>Maintenance-free wheel end    | 后桥免维护<br>Maintenance-free rear axle  | ● |                        | 后桥脂润滑、3 年质保<br>Rear axle grease lubrication, 3-year warranty |
|                   |  | 前桥免维护<br>Maintenance-free front axle   | ○ |                        |  |
|                   | 主减状态<br>Main minus status              | 新能源专用主减<br>New energy dedicated main reducer                                   | ● |                        |  |
|                   | 转向<br>Steering                         | 国产液压助力转向<br>Domestic hydraulic power steering                                  | ● |                        |  |
|                   | 悬架结构<br>Suspension Structure           | 6 气囊空气悬架<br>6 Air bellow air suspension  | ● |                        |  |
|                   | 悬架控制系统<br>Suspension Control System    | 机械高度阀控制系统<br>Mechanical Height Valve Control System                            | ● |                        |  |
|                   |  | ECAS 系统<br>ECAS system   | ○ |                        |  |

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|----------------|---|---|---|---|--|
|                | 行车制动<br>Driving Brake                         | 前盘后鼓双回路气制动系统<br>Front disc brake and rear drum brake, dual circuit air brake system | ● |   |  |
|                |   | 前盘后盘双回路气制动系统<br>Front and rear disc brake, dual circuit air braking system          | ○ |   |  |
|                | 放水阀<br>Drain valve                            | 压差式自动放水阀<br>Differential pressure automatic water release valve                     | ● |   |  |
|                |   | 电控放水阀<br>Electronically controlled water release valve                              | ○ |   |  |
|                | 储气筒<br>Air Storage Cylinder                   | 钢制储气筒<br>Steel air storage cylinder   | ● |   |  |
|                |   | 铝合金储气筒<br>Aluminum alloy air reservoir  | ○ |   |  |
|                | 驻车制动<br>Parking brake                         | 机械手刹<br>Mechanical handbrake  | ● |   |  |
|                |   | 电子手刹<br>Electronic handbrake  | ○ |   |  |
|                | 辅助制动<br>Auxiliary Brake                       | 能量回收制动<br>Energy recovery brake   | ● |   |  |
|                | 制动阀类<br>Brake Valves                          | 制动主要阀类<br>Brake body valves   | ● | 瑞立<br>Sori  |  |
|                |   |   | ○ | 克诺尔、WABCO<br>Knorr, Wabco   |  |
|                | ABS   | ABS   | ● | 科密<br>Kormee  |  |
|                |   |   | ○ | WABCO   |  |
|                | 轮辋<br>Rims                                    | 铝合金轮辋<br>Aluminum alloy rim   | ● |   |  |
|                |   | (8.25×22.5)普通轮辋<br>(8.25×22.5) Regular rim  | ○ |   |  |
|                | 轮胎<br>Tires                                   | (275/70R22.5)无内胎子午线轮胎<br>(275/70R22.5) Tubeless radial tires                        | ● | 上海双钱<br>Doublecoin  |  |
|                |   |   | ○ | 普利司通、韩泰、佳通、米其林、固特异、朝阳、万力<br>Bridgestone, Hankook, Giti, Michelin, Goodyear, Arisun, Wanli |  |
|                |   | 胎压监测<br>Tire pressure monitoring  | ○ |   |  |
|                | 整车润滑系统<br>Complete vehicle lubrication system | 集中润滑<br>Centralized lubrication   | ● |   |  |
| 车身<br>Bodywork | 车身结构 Body Structure                           | 承载式车身 Monocoque body  | ● |   |  |
|                |   | 铝合金车身<br>Aluminum alloy body  | ○ |   |  |

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|------------------------------|----------------------------------|---|---|--|---|
|                              | 踏步<br>Steps                      | 4 级踏步<br>4-Step   | ● |  |   |
| 外饰<br>Exterior<br>Decoration | 乘客门<br>Passenger door            | 前中双内摆门（内置摆臂）<br>Front and middle double inward swing doors (built-in swing arm)                                 | ● |  |   |
|                              |                                  | 前内摆门、中塞拉门<br>Front inward swing door, middle sliding door   | ○ |  |   |
|                              | 前风窗<br>Front windshield          | 夹胶全景玻璃<br>Laminated panoramic glass   | ● |  |   |
|                              | 后风窗<br>Rear windshield           | 钢化玻璃<br>Tempered glass  | ● |  |   |
|                              | 侧窗<br>Side windows               | 内置式推拉窗<br>Built-in sliding window   | ● |  |   |
|                              | 司机窗<br>Driver's window           | 内置式推拉窗<br>Built-in sliding window   | ● |  |   |
|                              | 外后视镜<br>Outside rearview mirror  | 手动调节<br>Manual adjustment   | ● |  |   |
|                              |                                  | 电动调节<br>Electric adjustment   | ○ |  |   |
|                              | 后视镜加热<br>Heating for rear mirror | 电除霜<br>Electric defrost   | ○ |  |   |
|                              | 玻璃颜色<br>Glass color              | 绿玻<br>Green glass   | ● |  |   |
|                              | 侧舱门<br>Side hatch                | 铝舱门<br>Aluminum hatch   | ● |  |   |
|                              | 舱门锁<br>Hatch lock                | 三角锁<br>Triangle lock  | ● |  |   |
|                              | 后舱门<br>Rear hatch                | 铝合金后舱门<br>Aluminum alloy rear hatch   | ● |  |   |
|                              | 流水槽<br>Water channel             | 一体式流水槽<br>One-piece water channel   | ● |  |   |
|                              | 油漆<br>Paint                      | 素色漆<br>Plain paint  | ● |  |   |
| 内饰<br>Interior<br>Trims      | 冷风管道<br>Cold air duct            | 铝合金，无广告灯箱，双列 LED 灯<br>Aluminum, no AD box, dual LED light   | ● |  |   |
|                              | 安全天窗<br>Roof escape hatch        | 2 个带换气扇天窗<br>2 roof escape hatch with ventilation fan   | ● |  |   |
|                              | 地板<br>Flooring                   | PVC 地板<br>PVC flooring  | ● |  |   |
|                              |                                  | 竹胶板<br>Bamboo glue board  | ○ |  |   |
|                              | 地板革<br>Floor covering            | 石英砂阻燃地板革+黄色踏步<br>Quartz sand flame retardant floor covering + yellow step                                       | ● |  | 标配不含“站立禁区”字样<br>Standard specification does not include the words "standing forbidden area" |
|                              |                                  | 石英砂阻燃地板革+黄色踏步（带站立禁区）<br>Quartz sand flame retardant floor covering + yellow step (with standing forbidden area) | ○ |  |   |

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|----------------------------|--|--|---|--|---|
|                            | 乘客座椅<br>Passenger seats                              | 公交座椅<br>Bus seat   | ● |  |   |
|                            | 司机椅<br>Driver's seat                                 | 气囊减震绒布司机椅<br>Airbag shock-absorbing velvet driver's seat                                 | ● |  | 头枕分离<br>Head restraint separation   |
|                            |  | 气囊减震绒布司机椅<br>Airbag shock-absorbing velvet driver's seat                                 | ○ |  | 高靠背<br>High backrest  |
|                            | 司机包围<br>Separating facility for driver's compartment | 铝合金<br>Aluminum alloy  | ● |  |   |
|                            | 扶手<br>Handrails                                      | 灰色钢管喷塑<br>Gray steel pipe spraying   | ● |  | 无滚花<br>Without knurling   |
|                            |  | 儿童标高线<br>Child elevation line  | ● |  | 下单时提供客户需求尺寸<br>Provide the size required by the client when placing order |
|                            |  | 不锈钢扶手<br>Stainless steel handrail  | ○ |  |   |
|                            |  | 铝合金扶手<br>Aluminum alloy handrail   | ○ |  |   |
|                            | 下客门铃<br>Get-off request bell                         | 2 个<br>2 pcs   | ● |  |   |
|                            | 内后视镜<br>Interior rear view mirror                    | 大方镜<br>Large square mirror   | ● |  |   |
|                            | 吊环<br>Ring   | 20 个三角吊环<br>20 triangular rings  | ● |  |   |
|                            | 司机遮阳帘<br>Driver's sun visor                          | 司机前撑杆式遮阳帘<br>Driver's front strut type sun visor   | ● |  |   |
|                            |  | 司机侧导轨卷帘式遮阳帘<br>Driver's side rolling shutter type sun visor                              | ● |  |   |
|                            | 内顶板<br>Interior roof panel                           | 冲孔铝塑板<br>Perforated aluminum composite panel   | ● |  |   |
|                            |  | PVC 板<br>PVC panel   | ○ |  |   |
|                            |  | 铝合金悬浮内顶<br>Aluminum alloy suspended inner top  | ○ |  |   |
|                            | 侧围板<br>Side panels                                   | PVC 板<br>PVC panel   | ● |  |   |
|                            |  | 铝塑板<br>Aluminum composite panel  | ○ |  |   |
|                            | 窗帘<br>Curtains                                       | 侧窗帘<br>Side curtains   | ○ |  |   |
| 电器<br>Electrical equipment | CAN 总线<br>CAN BUS                                    | 整车 CAN 总线<br>CAN BUS for entire bus  | ● |  |   |
|                            | 低压配电系统<br>Low voltage distribution system            | 普通配电盒<br>General distribution box  | ● |  |   |
|                            |  | 全铝防火智能低压配电系统<br>All-aluminum fireproof intelligent low-voltage power distribution system | ○ |  |   |

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|--|--|---|---|--|--|
|  | 雨刮器<br>Wiper                               | 双摆雨刮器<br>Double swing wiper   | ● |  |  |
|  | 蓄电池<br>Low voltage batteries               | 24V 2×100Ah   | ● |  |  |
|  | 电子钟<br>Electronic Clock                    | 带温度计<br>With thermometer  | ○ |  |  |
|  | 电脑报站器<br>Computerized bus stop annunciator | 手动<br>Manual  | ● |  |  |
|  |  | GPS 自动<br>GPS automatic   | ○ |  |  |
|  | 管理系统<br>Management System                  | 新能源智能管理系统<br>New Energy Intelligent Management System                       | ● |  |  |
|  | 倒车蜂鸣器<br>Reverse buzzer                    | 标配<br>Standard  | ● |  |  |
|  | 行驶记录仪<br>Driving recorder                  | 新国标记录仪<br>New national standard recorder                                    | ● |  |  |
|  |  | 前路况+脚踏板+司机面部<br>Front road conditions + foot pedals + driver's face         | ● |  |  |
|  | 监控系统<br>Monitoring System                  | 司机、前乘客门+整车<br>Driver, front passenger door + whole bus                      | ● |  |  |
|  |  | 中乘客门+倒车+独立显示<br>Center passenger door + reverse + independent display       | ● |  |  |
|  |  | 远程监控终端<br>Remote Monitoring Terminal  | ○ |  |  |
|  | 安全辅助装置 Safety assistance devices           | 坡道辅助 (HAS) Hill assist system (HAS)   | ● |  |  |
|  |  | AutoHold  | ● |  |  |
|  |  | 倒车雷达<br>Reversing radar   | ○ |  |  |
|  |  | 360 环视系统<br>360 Around View System  | ○ |  |  |
|  |  | 安全驾驶辅助系统<br>Safety Driving Assistance Systems                               | ○ |  |  |
|  |  | 电子后视镜<br>Electronic Rearview Mirror   | ○ |  |  |
|  |  | 客流量统计系统<br>Passenger flow statistics system                                 | ○ |  |  |
|  | 便捷使用装置<br>Easy-to-use devices              | 快换充电插座<br>Quick change charging socket                                      | ● |  |  |
|  |  | 一键启动<br>One-touch start   | ○ |  |  |
|  | 路牌<br>Line and destination signs           | LED 前、后路牌(16 点阵, 8 字节)<br>LED front and rear signs (16 dot matrix, 8 bytes) | ● |  |  |
|  |  | LED 侧路牌(16 点阵, 8 字节)<br>LED side sign (16 dot matrix, 8 bytes)              | ○ |  |  |
|  |  | 车内滚动屏(16 点阵, 8 字节)<br>Internal scrolling screen (16 dot matrix, 8 bytes)    | ○ |  |  |

|                                  |                                 |  |   |       |   |
|----------------------------------|---------------------------------|--|---|-------|---|
|                                  | 空调<br>Air Conditioning          | 冷暖空调(3.2 万大卡)+热管理<br>Heating and cooling air conditioning (32,000 calories) + thermal management   | ○ |       |   |
|                                  |                                 | 单冷空调+热管理<br>Single cooling air conditioner + thermal management  | ● | ketai |   |
|                                  | 司机风扇<br>Driver's Fan            | A 柱<br>A pillar  | ● |       | 选装电子后视镜时取消<br>Canceled when selecting electronic rearview mirrors.          |
|                                  | 除霜器<br>Defroster                | 高压电除霜器<br>High voltage electric defroster  | ● |       | IP67  |
|                                  |                                 | 水暖除霜<br>Water heating defrost  | ○ |       | 使用独立水暖时采用水暖除霜<br>Use water heating defrost when using independent plumbing. |
|                                  | 暖风<br>Warm wind                 | 独立水暖<br>Independent plumbing   | ○ |       |   |
|                                  | 扬声器<br>Speakers                 | 椭圆形<br>Oval shape  | ● |       |   |
|                                  | 视听系统<br>Audio-visual system     | MP3  | ○ |       | 预留喇叭<br>Reserved speaker  |
| 设施设备<br>Facilities and Equipment | USB                             | 司机 USB<br>Driver USB   | ● |       |   |
|                                  | 随车工具<br>Tools supplied with bus | 开沃汽车专用随车工具<br>Special tools supplied with Skywell bus  | ● |       |   |
|                                  | 垃圾桶<br>Trash cans               | 不锈钢垃圾桶<br>Stainless steel trash can  | ○ |       |   |
|                                  | 杂物箱<br>Sundries box             | 不锈钢杂物箱<br>Stainless steel grocery bin  | ○ |       |   |
|                                  | 清洁设施<br>Cleaning facilities     | 吹灰装置<br>Ash blowing device   | ● |       |   |
|                                  | 投币机<br>Coin machine             | 普通投币机<br>Regular coin machine  | ● |       |   |
|                                  |                                 | 带电子锁投币机<br>Coin machine with electronic lock   | ○ |       |   |
|                                  |                                 | 带假币识别投币机<br>Coin machine with counterfeit currency identification  | ○ |       |   |
|                                  | IC 卡机<br>IC card machine        | 智能 IC 卡机<br>Intelligent IC card machine  | ○ |       |   |
|                                  | 安全锤<br>Safety Hammer            | 防盗报警安全锤 7 只(带钢丝绳)+司机侧防盗报警安全锤 1 只 (不带钢丝绳)<br>Anti-theft alarm safety hammer 7 pcs (with wirerope) + Driver's side anti-theft alarm safety hammer 1 pcs (without wirerope) | ● |       |   |
|                                  | 消防装置<br>Fire fighting devices   | 2 个 4Kg 干粉灭火器<br>2 x 4Kg dry powder fire extinguishers   | ● |       |   |
|                                  |                                 | 电池舱自动灭火装置<br>Automatic fire extinguishing device for battery compartment   | ● |       |   |

|   |  |  |                     |  |  |
|---|--|--|---------------------|--|--|
|   |  | 高压舱自动灭火装置<br>Automatic fire extinguishing device for high-voltage compartment  | ●                   |  |  |
|   |  | 电池箱内灭火装置<br>Fire extinguishing device inside battery box   | ○                   |  |  |
|   | 轮椅辅助装置<br>Wheelchair assistance devices                            | 残疾人电动升降装置<br>Disabled electric lifting device  | ●                   |  |  |
|   | 车内安全装置<br>Safety devices inside bus                                | 客舱喷淋系统<br>Passenger compartment sprinkler system   | ○                   |  |  |
|   |  | 易燃易挥发物检测<br>Flammable and volatile material detection  | ○                   |  |  |
|   |  | 车载测温仪<br>On-board thermometer  | ○                   |  |  |
|   | 备注：“●”表示标配，“○”表示选配<br>Note: “●” means standard, “○” means optional |  |                     |  |  |
| 报价（此价格不含认证费用）<br>quotation (This price does not include certification fees)   |  | CIF caldera 美元 元<br>CIF caldera dollar   | CATL 422.9KWH       |  |  |
|   |  |  | CATL 326.7KWH       |  |  |
|   |  |  | Skysouth 423.936KWH |  |  |
|   |  |  | Skysouth 326.861KWH |  |  |
| 商务条件/Commercial terms   |  | 车款 30%预付款，70%发运前支付； For the products: 30% advance payment, 70% to be paid before the delivery.   |                     |  |  |
| 质保/Warranty   |  | 整车 2 年或 12 万公里，先到为准； 2 years or 120,000km which comes first for Comple vehicle   |                     |  |  |
|   |  | 电池质保 8 年或 50 万公里； 8 years or 500,000km which comes first for battery   |                     |  |  |
|   |  | 电机电控质保 5 年 20 万公里； 5 years or 200,000km which comes first for motor and controller   |                     |  |  |
| 有效期/Validity of the quotation   |  | 报价日期 2024 年 7 月 12 日，有效期自报价日期之后 30 天；<br>Quotation date is 12 July. 2024, the validity is 30 days from the date of quotation;<br>如汇率波动超过 2%，卖方有权相应调整价格；<br>The seller reserves the right to adjust the price if the fluctuation of the exchange rate more than 2%; |                     |  |  |
| 最终订单配置需与卖方确认，卖方保留针对技术配置的最终解释权；<br>The specification should be confirmed with the seller before the order to be placed;<br>the seller Reserves the right of final interpretation of the technical specification. |  |  |                     |  |  |